



As a real estate professional, you need a broad range of skills to manage your property operations successfully. Join us at one of the seminars below to enhance your professional knowledge and accelerate your career growth.

Educational Seminars For Real Estate Professionals

Date	Seminar	Times	Location	Cost
March 7, 2017	HVAC Certification <i>Obtain the industry standard for HVAC Engineers - The CFC Certification</i>	9:00 a.m. - 12:00 p.m. Half-Day Seminar 12:30—3:00 optional exam	MMHA Offices 1421 Clarkview Rd # 100 B Baltimore, MD 21209	\$100 plus exam fee
March 13, 2017	HVAC Certification <i>Obtain the industry standard for HVAC Engineers -The CFC Certification</i>	9:00 a.m. - 12:00 p.m. Half-Day Seminar 12:30—3:00 optional exam	Skyline Office Complex 5201 Leesburg Pike Conference Room 103A Falls Church, VA 22041	\$100 plus exam fee
March 28, 2017	HVAC Certification <i>Obtain the industry standard for HVAC Engineers -The CFC Certification</i>	9:00 a.m. - 12:00 p.m. Half-Day Seminar 12:30—3:00 optional exam	CBRE 6641 W. Broad St., Basement Lev. Richmond, VA 23230	\$100 plus exam fee
April 20, 2017	Weather Preparedness for The Unpredictable Storm <i>How to Be Ready for the Worst</i>	9:00 a.m. - 12:00 p.m. Half-Day Seminar	MMHA Offices 1421 Clarkview Rd # 100 B Baltimore, MD 21209	\$75
April 24, 2017	MPSA Prep Seminar <i>Prepare for the Management Plan Skills Assessment</i>	9:00 a.m. - 3:30 p.m. Full Day Seminar	Skyline Office Complex 5201 Leesburg Pike Conference Room 103A Falls Church, VA 22041	\$180
May 11 - 12, 2017	LEED Green Associate Preparatory Course <i>Complete Exam Readiness in 2 days</i>	9:00 a.m. - 6:00 p.m. 2-day course	JLL Offices 1801 K Street NW Suite 1000 Washington, DC 20006	\$425 plus materials & exam fee
June 21, 2017	Hazardous Materials Spills, Chills, and Thrills	9:00 a.m. - 12:00 p.m. Half-Day Seminar	OMG Offices 638 Independence Pkwy Chesapeake, VA 23320	\$75
July 20, 2017	Intro to Finance & Budgeting For Residential Managers	9:00 a.m. - 12:00 p.m. Half-Day Seminar	Edgewood Management 9711 Washingtonian Blvd Suite 200 Gaithersburg, MD 20878	\$75
Oct 6, 2017	Facilities Management Management Best Practices for Residential and Commercial Facilities	9:00 a.m. - 12:00 p.m. Half-Day Seminar	COPT Offices 6724 Alexander Bell Drive Columbia, MD 21046	\$75
Oct 23, 2017	HVAC Certification <i>Obtain the industry standard for HVAC Engineers -The CFC Certification</i>	9:00 a.m. - 12:00 p.m. Half-Day Seminar 12:30—3:00 optional exam	Edgewood Management 9711 Washingtonian Blvd Suite 200 Gaithersburg, MD 20878	\$100 plus exam fee
Oct 30, 2017	MPSA Prep Seminar <i>Prepare for the Management Plan Skills Assessment</i>	9:00 a.m. - 3:30 p.m. Full-Day Seminar	JLL Offices 1801 K Street NW Suite 1000 Washington, DC 20006	\$180
Nov 2 - 3, 2017	LEED Green Associate Preparatory Course <i>Complete Exam Readiness in 2 days</i>	9:00 a.m. - 6:00 p.m. 2-day course	CBRE 6641 W. Broad St., Basement Lev. Richmond, VA 23230	\$425 plus materials & exam fee

